

Export Documentary Credit (DC) Bill Negotiation / Export Collection Instruction

To: HSBC Continental Europe, Italy

Documento di sintesi a fini di trasparenza bancaria / Summary Sheet for the purpose of Italian banking transparency regulations.

SERVICES CHARGES	
A) Export DC Bill Negotiation	
Descrizione delle spese/ Charges description	Valuta/Costo Currency/Cost
Commissione di utilizzo/ <i>Utilisation fee</i>	<input style="width: 90%;" type="text"/>
Commissione di accettazione/ <i>Acceptance fee</i>	<input style="width: 90%;" type="text"/>
B) Export Collection Instruction	
Descrizione delle spese/ Charges description	Valuta/Costo Currency/Cost
Raccolta di / <i>Collection of:</i> <ul style="list-style-type: none"> documenti o effetti-tratte/ <i>documents or drafts</i> solo documenti o effetti-tratte/ <i>only documents or only drafts</i> 	<input style="width: 90%;" type="text"/> <input style="width: 90%;" type="text"/>
Commissione per bozze o documenti non raccolti/ <i>Uncollected drafts or documents fee</i>	<input style="width: 90%;" type="text"/>
Commissione di rigetto documentazione/ <i>Rejected drafts or documents fee</i>	<input style="width: 90%;" type="text"/>
STAMP DUTIES AND TAXES	
Descrizione delle spese/ Charges description	Valuta/Costo Currency/Cost
Tasse, imposte di bollo e altre spese <i>Taxes, stamp duties and other expenses</i>	Come da tariffe applicabili/ <i>As per applicable tariffs</i>

(* Denotes a mandatory field)

HSBC Bill Reference No (Bank use only) <input style="width: 95%;" type="text"/>	Export Account Number (if known) <input style="width: 95%;" type="text"/>
2. Instruction (Application) This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s). <input type="checkbox"/> DC or Letter of Credit Presentation/Negotiation <input type="checkbox"/> Export Collection	
2.1 Presentation/Negotiation under DC <input type="checkbox"/> Payment to us after receipt of funds from the DC Issuing Bank or nominated bank under DC without your financing. <input type="checkbox"/> For negotiation/financing (purchase/prepayment/advance) under the DC <input type="checkbox"/> Send documents directly to issuing/nominated bank without checking	2.2 Documents for Collection <input type="checkbox"/> Payment to us after proceeds received under D/P or D/A <input type="checkbox"/> Financing under D/P or D/A <input type="checkbox"/> Request collecting bank availses the bill of exchange
3. Other Instructions <div style="border: 1px solid black; height: 50px; width: 100%;"></div>	
4.1 Beneficiary/Drawer Name (the Customer) <input style="width: 95%;" type="text"/> 4.3 Name of Contact Person <input style="width: 95%;" type="text"/> 4.4 Contact Tel Number <input style="width: 95%;" type="text"/>	4.2 Beneficiary/Drawer Address <div style="border: 1px solid black; height: 50px; width: 95%;"></div>
5.1 Applicant/Drawee Name (the Buyer) <input style="width: 95%;" type="text"/> 5.3 DC Number <input style="width: 95%;" type="text"/> 5.4 DC Issuing Bank/Collecting Bank Name <input style="width: 95%;" type="text"/> 5.5 DC Issuing Bank/Collecting Bank Address <div style="border: 1px solid black; height: 50px; width: 95%;"></div>	5.2 Applicant/Drawee Address <div style="border: 1px solid black; height: 50px; width: 95%;"></div> 5.6 Customer's Reference Number (e.g. Invoice number) <input style="width: 95%;" type="text"/> 5.7 DC Tenor (if applicable) <input style="width: 95%;" type="text"/> 5.8 DC Date (if applicable) <div style="display: flex; justify-content: space-between; width: 100%;"> DDMMYYYY </div>
6. Brief Description of Goods (e.g. Toys, Garment, etc.) <input type="checkbox"/> See attached Documents (invoices/original letter of credit) <div style="border: 1px solid black; height: 50px; width: 100%;"></div>	
7.1 Presentation/Collection Currency <input style="width: 95%;" type="text"/>	7.2 Presentation/Collection Amount <input style="width: 95%;" type="text"/>

8. Number of Documents attached					
Document	Org	Copy		Org	Copy
8.1 Bill of Exchange / Drafts			8.2 Invoices		
8.3 Insurance Policy / Certificate			8.4 Packing list		
8.5 Bill of Lading			8.6 Airway Bill		
8.7 Multimodal Transport Document			8.8 Inspection certificate		
8.9 Non-negotiable B/L			8.10 Beneficiary certificate		
8.11 Forwarders Cargo Receipt			8.12 Road / Rail Transport Document		
Other Documents			8.13		
8.14			8.15		
8.16			8.17		

9. Proceeds Disposal
Credit Our account number

HSBC Exchange Contract No. for conversion of proceeds *(if applicable)*

☐ Bill of Exchange Required

10. Account to be debited for Charges *(if applicable)*

COLLECTION INSTRUCTIONS FOR BILLS UNDER DA/DP

11.1 Document Release/ Payment Terms
☐ Release Documents against Payment – D/P
☐ Release Documents against Acceptance – D/A
☐ Acceptance/Payment may be deferred awaiting arrival of carrying vessel
11.2 Maturity Date
☐ Sight
☐ Fixed due date

D D M M Y Y Y Y

☐ days

11.3 Interest
☐ Collect Interest @ % p.a. from Drawee
from date of
until date of

11.4 Charges
☐ Beneficiary/Drawer (the Customer) to pay all charges
☐ Buyer to pay all charges
☐ Customer pays HSBC's charges, Buyer pays their bank's charges
11.5 Waive Interest and Charges
If charges and/ or interest refused by the Buyer
☐ Waive / ☐ Do not Waive
11.6 Protest
For Non-acceptance and / or Non-payment
☐ Protest / ☐ Do not protest
Note: If no instructions are given regarding protest the Bank will assume that protest is **not** required
11.7 Agent / Forwarder details
In case of need refer to

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by visiting www.gbm.hsbc.com/gtrfstt or alternatively the Customer can request a copy from its Relationship Manager(the Standard Trade Terms). This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms apply to the above trade service(s).

Signed for and on behalf of the Customer:

Date

D	D	M	M	Y	Y	Y	Y
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Print Name

Print Name

Authorised Signature(s) *(signed in accordance with the bank mandate)*

Pursuant to, and in accordance with, Article 1341 of the Italian Civil Code, by signing this application the Customer expressly accepts Clauses 3.4, 3.8, 4.4, 4.11, 7.2, 10, 11, 18.2, 20.2, 20.5, 21.2, 22, 23.2, 24.1, 24.3, 24.6 and 24.11 of the Standard Trade Terms and Clause 2.2 of the Country Conditions for Italy.

Signed for and on behalf of the Customer:

Date

D	D	M	M	Y	Y	Y	Y
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Print Name

Print Name

Authorised Signature(s) *(signed in accordance with the bank mandate)*

Pay to the order of any Bank or Trust Company
HSBC Continental Europe, Italy

Pay to the order of any Bank or Trust Company
HSBC Continental Europe, Italy

MANAGER

Italy

Second of Exchange

(First being unpaid)

Pay to the order of

HSBC Continental Europe, Italy

To

MANAGER

Italy

First of Exchange

(Second being unpaid)

Pay to the order of

HSBC Continental Europe, Italy

To